















# Who are we and what do we do?

Briggs Equipment is an engineering services and asset management specialist that has transformed the contract hire of industrial machinery. In addition to being the exclusive UK distributor for both Hyster and Yale ranges of materials handling equipment and Hako industrial cleaning solutions, Briggs enjoys many other strategic partnerships with suppliers that provide aerial access, groundworks, agricultural plant and machinery; a true one-stop-shop.

The most effective way to explain the Briggs Proposition is to put the emphasis on asset management and engineering services. Our customers know it's not just about forklift trucks, we can help with your fleet whatever the mix of product.

We help you with the fleet management and capital investment side of having a fleet and also the skill it takes to support that range of equipment.



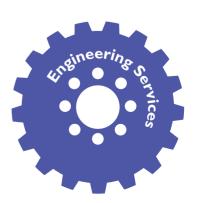
Safety is our number one priority.



We oversee the life cycle of your industrial equipment fleet.



We have the skills and scale to maintain your industrial equipment fleet.



### **Our values**

At Briggs Equipment, our values are central to helping us improve the service we provide to our customers and how we interact with each other. They are also what we look for in new recruits. Once part of the Briggs team, we inspire our people to embody these characteristics, these values that are representative of who we want to be.



#### **Safety First**

We place the safety of our colleagues and customers above all else in the development and delivery of our practices, processes, products and services.



#### **Build trust**

We take the time to understand the individual and their needs, and fulfil our promises by consistently doing things well.



#### Easy to work with

We are flexible in our approach and ensure that our way of doing things is simple and accessible, keeping us connected to our customers.



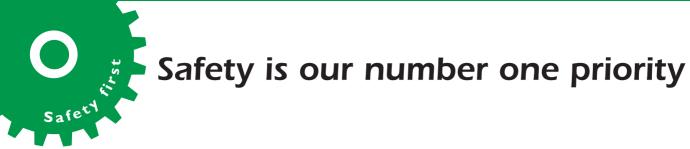
### Innovate & improve

We challenge ourselves to find better ways of doing things so we can be the very best at what we do.



#### It's our business

We are entrepreneurs and embrace every opportunity to develop and grow our business and be charitable.



Recent initiatives have included our campaign to reinforce the importance of being safe at work in order to get home safe at the end of the working day.





We also promote a culture of safety throughout the business. "Stop, Think, Take Action" encourages every colleague to take responsibility for, and ownership of, highlighting any potential safety risk and reporting it.



- More than 2,000 possible improvements raised in the last year!
- Includes customer sites as well as our own.
- Customers praise the role played by our engineers in improving safety on their sites.









# Innovation is in our DNA

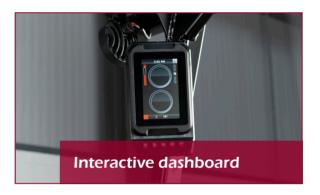
Choosing to take your fleet from Briggs Equipment gives you access to a whole range of features that can enhance the operator experience. They also deliver clear safety benefts by considering the presence of pedestrians in working areas.



















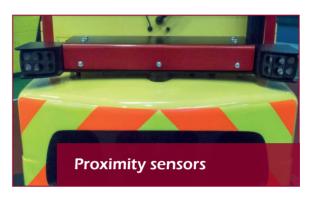




















## We're a Carbon Neutral Business!

At Briggs Equipment, we recognise our responsibility as a large organisation to help protect and preserve the environment. Now, more than ever, industrial businesses must act in a responsible and sustainable way, however we know that there is still work to be done.

That's why we're pushing forward with a comprehensive programme of activity that demonstrates our clear commitment towards sustainable working and creating a greener future for everyone to enjoy.

We have calculated our Group's carbon emissions and offset them using a wide range of projects managed by Carbon Neutral Britain to benefit the environment. As we continue working towards improvements in our emissions levels, we know that we can be successful without negatively impacting the planet.



#### **Environmental commitment**

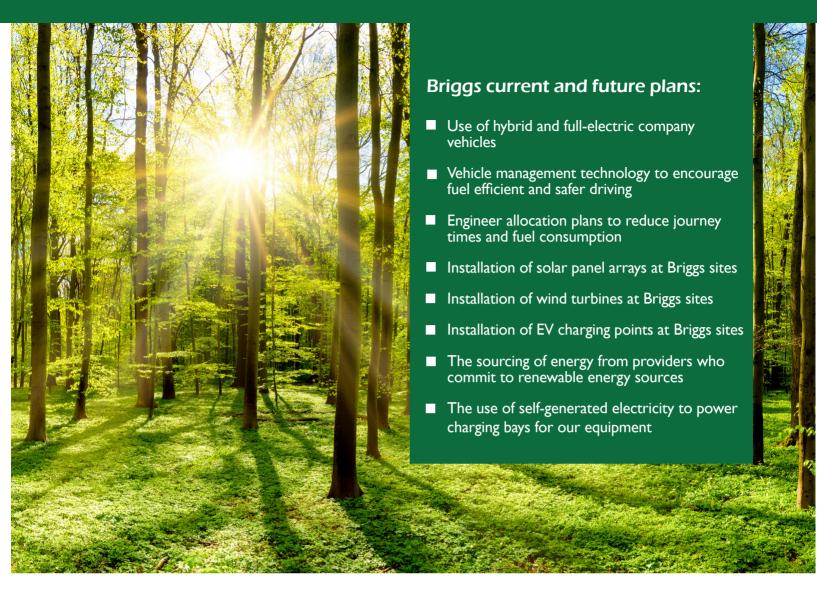
As well as the many things that we already do to promote efficiency throughout our business, our environmental commitment is driving us forward with a whole range of current activities and future plans.

# We plant a tree for every truck we sell



A key element of our environmental strategy moving forward is our pledge to plant a tree for every truck we sell. This is an additional initiative running in parallel to the offsetting that we have done as part of our Carbon Neutral commitment. To help us co-ordinate this activity we have partnered with Ground Control who are supporting us with the planting of trees throughout the UK.

Our overall ambition and vision is to contribute a significant amount of natural habitat and rewilding, ensuring adequate space for wildlife to flourish and indigenous species to thrive. This campaign and our wider environmental commitments will guarantee that this ambition becomes a reality.



# **Build your carbon strategy with Briggs**

Businesses in every industry sector are searching for ways to define and enhance their own carbon impact performance and it can often be a daunting prospect.

With the measures and tools we have in place, combined with our industry leading commitment to Carbon Neutral status, you can confidently build your carbon strategy with Briggs.



hours-management

Customer fleet optimisation using correct

■ Customer fleet management portal enabling true overview of performance, usage and

- machinery enabling efficiency gains
- Offering the most fuel-efficient range of IC engine trucks on the market
- Lithium-lon technology for suitable applications
- Electrification coming to more and more applications and larger and larger trucks
- Access to hydrogen fuel cell technology for the next revolution in power
- Alternative fuel strategies such as HVO

Briggs Equipment is extremely proud to be certified as a Carbon Neutral business and we will strive to reduce our environmental impact whilst ensuring that we keep business moving.



# Ultimate fleet management with BE Portal

BE Portal is a web-based reporting tool, unique to Briggs Equipment, that enables users to review fleet management data in such a way that it becomes easy to analyse costs, identify potential savings and efficiency gains as well as managing associated documentation and reports.

This facility has been designed in response to changing customer needs; a desire for more comprehensive reporting by group, site and even machine level.





#### Features and benefits for your business

- Analyse by group, site and even machine level
- Clear dashboard to monitor equipment against service level agreements at any time and location
- Download documents and data for easy reporting
- Improved breakdown management for logging and tracking
- Ability to submit meter readings and monitor machine usage avoiding excess hours through fleet rotation
- PM scheduling and monitoring
- Ability to identify trends and make informed decisions
- Total transparency of fleet for effective management
- Secure web based access; no telemetry device required



# Increase efficiency, identify savings

- ✓ Predictive maintenance planner gives you the power to plan
- ✓ Understand which areas
  / locations perform most
  efficiently
- Compare date ranges for peaks and troughs
- ✓ Scrutinise machine usage to indicate opportunities for rationalisation
- Learn what causes out-of-contract costs
- ✓ See damage by machine ID
- Identify common repairs to spot trends

Understand your operational costs

**BE** in control

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			Briggs fleet N	umber			Police Up Wel Received	rit.		
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# Bespoke agreements from BE Finance

#### What makes BE Finance different?

Our proposition is simple; a finance contract should be built around our customer's specific requirements and cash flow, not the finance provider's requirements.

Our core activity is the contract hire of materials handling equipment – total asset management from procurement through to disposal - for Hyster, Yale and other specialist brands. By dealing directly with you we can make decisions more quickly with no delays waiting for third parties to respond. The process is simplified.

- No fees
- Quick decisions
- Deal directly with us
- No banks or 3rd parties involved

Most banks and finance houses evaluate each lending proposition on its own merits. BE Finance will consider all aspects of your capital requirements to see where we can add value to your company.

Our finance packages are flexible and can be tailored to suit your individual requirements.

BE Finance isn't weighed down with the red tape you would experience with a bank; our emphasis is on keeping your business moving forward. There are also no arrangement fees when you set up your agreement with us.

#### We don't just finance forklift trucks!

Whether you need to lease additional production equipment, commercial vehicles or a complete warehouse solution, BE Finance has the strength and flexibility to support your business objectives.

We're always willing to discuss any ideas you're considering for your business.

"Are you looking for headline figures to build a proposal for Board approval?"



"Is your business poised for expansion and needs more competitive financing to make it happen?"



"Do you want a quick decision to keep the momentum of your business going?"







# Hire options; your solution, your way



#### **Short Term Hire**

- I week to 12 month hire
- Complete flexibility
- Delivery in as little as 24 hours
- Full range of equipment:
  - I-48T Counterbalance Order Pickers
  - Reach Trucks
- Telehandlers
- Power Pallets
- Access Platforms
- Cleaning Equipment
- Side Loaders
- Full LOLER inspection on hire
- 5.000 Short Term Hire Fleet

#### **FlexiHire**

- Sign a 5 year rental contract in 12 months you can return the product - No additional charge
- Cost of rental declines yearly
- Full service package
- Match your fleet needs to your needs
- Real flexibility
- Over 5 years, costs no more than standard long term rental



### Long Term Rental

- 3 or 5 year rental contract
- Fixed costs for full term
- Simply return product at the end
- Expert fleet management
- Long term stability
- Dedicated service contact
- Planned preventative maintenance
- Maximised productive uptime
- New equipment customised to your exact requirement



### Purchase and lease back

- Immediate cash injection for the customer
- Free up funds for other projects
- Managing budgets becomes easier
- Trusted service provider maintains your assets
- Ability to plan for renewing fleet based on age profile





### All of this and more...

#### Hyster range

Hyster products are strong and tough, with the ability to work in the toughest of conditions. With a complete range lifting between I and 52 tonnes - including warehouse equipment, IC and electric counterbalanced trucks, container handlers and reach stackers — Hyster can fulfil every need from ship, to shore and to store.



#### Yale range

Yale features a wide range of forklift trucks and warehouse equipment from the powered pallet trucks to high capacity counterbalance and market leading warehouse solutions. These forklift trucks provide industry leading ergonomics, unrivalled productivity and the lowest lifetime cost of ownership solution on the market.





Briggs Equipment is the national dealer for Hako's range of commercial and industrial cleaning equipment. Pedestrian and ride-on machines for all environments.





We are Combilift's National Dealer of the Year. Combilift's innovative multi-directional forklifts, sideloaders, pedestrian trucks and straddle carriers ensure the safe, space saving and productive handling of diverse loads, from pallets to long and extremely oversized loads and containers.





JLG has appointed Briggs Equipment as an Authorised Dealer for their scissor lifts, boom lifts and stockpickers. Offering incredible versatility and ensuring that no job is out of reach, JLG helps you work safely at height.





One of the world's most recognised industrial brands, JCB is renowned for its tough, high specification machinery and Briggs Equipment is proud to be a long term partner supporting and servicing all JCB's materials handling needs at their UK sites.

We also supply these market-leading machines and vehicles to companies across the UK, whether for short term hire, long term hire or outright purchase.





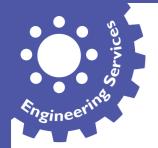








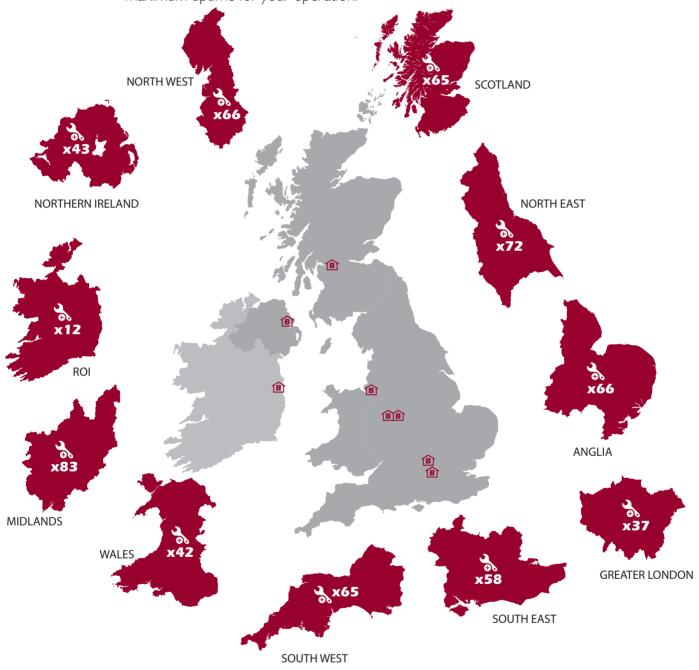




# National coverage and local presence

There is always a Briggs engineer local to you.

We are active in your area, equipped with the skills, experience and parts to ensure maximum uptime for your operation.





600+ FIELD BASED ENGINEERS



24/7 EMERGENCY CALL OUT SERVICE



QUICK RESPONSE TIMES NATIONWIDE\*



120 SERVICE CENTRE STAFF NATIONWIDE

 $<sup>^*</sup>$  Target average response time to VOR (Vehicle off Road) breakdown is same day attendance if reported before 10am.

# More than just forklifts...

Using our own inspections business, Qualitas Asset Compliance, we carry out LOLER inspections to ensure all mechanical parts of your lifting equipment is in safe working order.

Whether servicing a single piece of equipment or managing hundreds of machines across multiple sites, Briggs has the expertise to offer unrivalled engineering services with flexible service plans tailored to your requirements.

#### Our diverse portfolio includes:

- Mini-diggers
- Dozers
- Wheeled Dumpers
- 180/360 Excavators
- Trailers
- Winches
- Loading shovels
- Water/Fuel Bowers
- Air Compressors
- Skid Steer Loaders
- Mobile Generators
- Road Graders
- Water Pumps
- Road Rollers
- Onboard Power Units
- Telehandlers
- 2/4WD Tractors
- Trailers
- Mounted Flails
- Industrial Mowers
- Reed Cutters

- 4WD Quads
- Pedestrian Roller
- Access Equipment
- Dock Levellers
- Roller Shutter Doors
- Adjustable Pallet Racking
- Skip Loaders
- Power Take Offs
- Welfare Units
- Fixed Generators
- Electric Vehicles
- Tracked Barrows
- Concrete Mixers
- Lighting Towers
- Aerators
- Wood Chippers
- Golf Buggies
- Mowers
- Chain Saws
- Leaf Blowers
- Strimmers

- Hydraulic Attachments
- Small Tractors
- Trailers
- Rollers
- Flails
- Telematics
- Mounted Cranes
- Ancillary Equipment
- Traffic Light Systems
- Aircraft Tow Tractors
- Belt loaders
- Ground Power Units
- Air Starters
- Passenger Steps
- Air Conditioners
- Baggage Tractors
- Trailer & Dollies
- Water & Waste Trucks
- Maintenance Trucks
- Transporters
- Loaders

\*List not exhaustive\*











96% FIRST TIME FIX ON BREAKDOWNS (VOR)

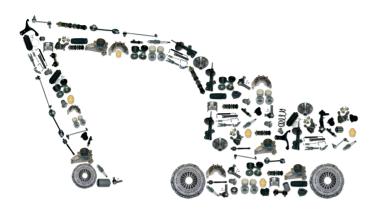


98% NATIONAL AVERAGE FLEET UPTIME FOR OUR CUSTOMERS



55,000 ASSETS MANAGED ACROSS THE UK





### Immediate parts availability

- Over 2.5 million parts.
- Wide range of brands.
- Competitivley priced.
- All available for immediate dispatch.



### Tyre and wheel servicing

- Tyres for all applications.
- Expert advice and guidance.
- Extensive range of budget to premium tyres.
- National tyre fitting service available.



### **Used Equipment**

- 400 units available in various makes and models.
- Up to 12 months warranty and LOLER Certified.
- 90% of stock from our ex-rental fleet.
- Choice of finance options available.



### **Training**

- Courses available on all types of materials handling equipment, mobile plant, overhead cranes and more...
- All levels offered from novice to refresher and instructor level training.
- All courses accredited by leading bodies.
- Training available at our training centres nationwide or onsite at your premises.

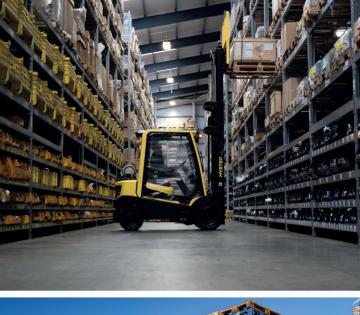


# Briggs provides a complete solution for your business.

Not only do we supply a wide range of materials handling, aerial access, cleaning and agricultural plant equipment, but we also service all the equipment we sell.

With one of the UK's largest mobile engineering workforces, over 600 engineers, we have the resource and infastructure to meet your servicing needs, whatever your size of fleet or application.

Put simply, no-one's better equipped to keep your equipment up and running, maximising uptime, increasing productivity and minimising your carbon impact.







#### Visit our website to find out more:



## Keeping business moving











